Kentucky League of Cities, Inc. Approved Budget FY2014

| | Approved Budget FY14 |
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| REVENUE | |
| 1 '89 Danville Bond Pool | 0 |
| 2 '02 Fort Mitchell Bond Pool | 46,477 |
| 3 '99 Jeffersontown Bond Pool | 30,776 |
| 4 Mayfield Bond Pool | 0 |
| 5 '02 Newport Bond Pool | 26,024 |
| 6 '04 Morehead Bond Pool | 58,848 |
| 7 Investment Pool | 0 |
| 8 2008-A Williamstown Bond Pool | 48,711 |
| 9 2008-B Williamstown Bond Pool | 55,301 |
| 10 KBC 8-2010 (Series A) | 0 |
| 11 KBC 11-2010 (Series C) | 26,001 |
| 12 KBC 4-2011 (Series A) | 38,272 |
| 13 KBC 3-2012 (Series A) | 15,970 |
| 14 KBC 8-2012 (Series C) | 13,012 |
| 15 KBC 10-2012 (Series D) | 18,452 |
| 16 KBC 11-2012 (Series E) | 15,903 |
| 17 KBC 12-2012 (Series F) | 53,281 |
| 18 KBC 2-2013 (Series A) | 16,103 |
| 19 CAP Grant | 7,300 |
| 20 '06 Richmond Bond Pool | 28,574 |
| 21 Mt. Sterling 1993 Fund Bond Pool (7/02) | 0 |
| 22 New Bond Pool FY14 | 100,000 |
| 23 Referral Fee for Bond Program | 0 |
| 24 Bond Advisors of Ky | 0 |
| 25 Total Financial Services Revenue | 599,005 |
| 26 Insurance Admin. Serv Fee | 6,298,772 |
| 27 Premium Finance Admin. Fee | 75,000 |
| 28 Agency Admin. Serv. Fee | 1,976,100 |
| 29 Total Insurance Services Revenue | 8,349,872 |
| 30 Member Dues | 460,000 |
| 31 Affiliate Organizations | 3,300 |
| 32 Total Dues Services Revenue | 463,300 |
| 33 Cornerstone Partner Revenue | 120,000 |
| 34 Conference & Expo Revenue | 170,000 |
| 35 Seminar & Training Revenue | 115,000 |
| 36 Grant Writing & Administration Revenue | 160,000 |
| 37 Community Consulting Revenue | 45,000 |
| 38 Total Meetings & Training Rev. | 610,000 |
| 39 Publication Revenue | 6,500 |
| 40 Total Publication Revenue | 6,500 |
| 41 Gain/Loss On Sala of Assats | |
| 41 Gain/Loss On Sale of Assets | 110,000 |
| 42 Interest & Dividend Revenue | 110,000 |

| | Approved Budget <u>FY14</u> |
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| 43 Realized Gain on Investments | 0 |
| 44 Total Investment Revenue | 110,000 |
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| 45 KLC Building - Lexington | 987,572 |
| 46 GovDeals Contract - Surplus Property | 3,000 |
| 47 Miscellaneous Revenue | 39,000 |
| 48 Total Other Revenue | 1,029,572 |
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| 49 TOTAL REVENUE | 11,168,249 |
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| EXPENSES | |
| 50 Salaries | 5,650,997 |
| 51 Other | 0 |
| 52 Temporary Services | 10,000 |
| 53 Fringe Benefits | 2,184,444 |
| 54 Total Personnel Expense | 7,845,441 |
| | |
| 55 D & O/Liability Insurance Exp | 70,800 |
| 56 Property Insurance | 35,000 |
| 57 Depreciation Expenses | 430,000 |
| 58 Sponsorship Support | 11,500 |
| 59 Equipment Repairs and Maintenance | 10,500 |
| 60 Employees Activites Team | 8,800 |
| 61 Office Supplies | 33,810 |
| 62 Postage | 32,000 |
| 63 Telephone 64 Equipment/Storage Rental | 100,255 1,800 |
| 65 Service Contracts | 96,290 |
| 66 Software, Web, & Technology | 29,560 |
| 67 Office Equipment | 21,500 |
| 68 Photocopy Expense | 26,500 |
| 69 Taxes & License | 2,700 |
| 70 Guest Parking Fees | 500 |
| 71 Frankfort Building - Maintenance & Utilities | 25,400 |
| 72 Total Office Operational Expense | 936,915 |
| | |
| 73 KLC Building - Lexington | 1,199,434 |
| 74 Total KLC Building Expense | 1,199,434 |
| 75 NI O D | 40.000 |
| 75 NLC Dues | 40,200 |
| 76 Professional & Other Dues | 21,200 |
| 77 Legis/Regulatory Policy Devlp. | 150,000 |
| 78 Lobbying Expense 79 Public Awareness Expense | 159,000 |
| | 1,500 |
| 80 Program Marketing Expense | 12,000 |
| 81 Research & Program Development82 KLC Member Enterprise Cities | 0 |
| 83 Audit/Financial Service Exp | 99,500 |
| 84 Professional Service Expense | 147,500 |
| 85 Legal Defense Fund Expense | 27,500 |
| 20 Logar Doronoo i una Exponoc | 21,000 |

| | Approved Budget FY14 |
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| 86 Other Administrative Fees | 4,000 |
| 87 Total Member Serv. & Prog. Exp | 512,400 |
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| 88 In Travel | 64,300 |
| 89 Out of State Travel | 65,000 |
| 90 Total Travel Expense | 129,300 |
| 91 Kentucky City Magazine | 60,000 |
| 92 KLC Direct | 0 |
| 93 Creative Consult./Publ. Design | 1,000 |
| 94 Printing Expense | 29,650 |
| 95 Subscriptions & Educ. Material | 38,145 |
| 96 Total Comm. & Publ. Exp | 128,795 |
| 97 Internship | 3,000 |
| 98 Scholarship - Leadership KY | 6,000 |
| 99 Conference & Expo Expense | 160,000 |
| 100 Seminar & Training Expense | 76,500 |
| 101 Cornerstone Partner Expenses | 16,000 |
| 102 Staff Development & Training | 54,715 |
| 103 Meetings Expense | 28,700 |
| 104 Board-related Expenses | 59,500 |
| 105 Total Meeting & Training Exp | 404,415 |
| | |
| 106 TOTAL EXPENSES | 11,156,700 |
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| 107 Operations Gain/(Loss) | 11,549 |
| 108 Unrealized Gain on Investments | 0 |
| 109 Total Market Value Adjustments | 0 |
| | |
| 110 Gain/(Loss) Revenues Over Expenses | 11,549 |