Consolidated Financial Statements

Years Ended June 30, 2018 and 2017 with Report of Independent Auditors

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Report of Independent Auditors

Board of Directors Kentucky League of Cities, Inc. and Subsidiaries Lexington, Kentucky

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Kentucky League of Cities, Inc. and Subsidiaries (collectively, KLC) which comprise the consolidated statements of net position as of June 30, 2018 and 2017, and the related consolidated statements of revenues, expenses and changes in net position and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Kentucky League of Cities, Inc. and Subsidiaries as of June 30, 2018 and 2017, and the changes in its financial position and its cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 2 to the consolidated financial statements, effective July 1, 2017, KLC adopted Governmental Accounting Standards Board Statement No. 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions (OPEB)*. Our opinion is not modified with respect to this matter.

Board of Directors Kentucky League of Cities, Inc. and Subsidiaries Report of Independent Auditors, continued

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3 - 5 and the Schedules of the Proportionate Share of the Net Pension Liability on page 39, the Schedules of the Proportionate Share of the Net OPEB Liability on page 40, the Schedules of Pension Contributions on page 41, and the Schedules of OPEB Contributions on page 42 be presented to supplement the basic consolidated financial statements. Such information, although not a part of the basic consolidated financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of the financial reporting for placing the basic consolidated financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic consolidated financial statements, and other knowledge we obtained during our audits of the basic consolidated financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audits were conducted for the purpose of forming opinions on the consolidated financial statements that collectively comprise KLC's basic consolidated financial statements. The consolidating schedules on pages 33 - 38 are presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position or results of operations of the individual entities, and are not a required part of the basic consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic consolidated financial statements. The supplementary information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic consolidated financial statements or to the basic consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated, in all material respects, in relation to the basic consolidated financial statements taken as a whole.

Other Reporting Required by Government Auditing Standards

Dean Dotton allen Ford, PUC

In accordance with *Government Auditing Standards*, we have also issued our report dated September 7, 2018 on our consideration of KLC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of KLC's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering KLC's internal control over financial reporting and compliance.

September 7, 2018 Lexington, Kentucky

Management's Discussion and Analysis (Unaudited)

Our discussion and analysis of the Kentucky League of Cities, Inc. and Subsidiaries (KLC or the Organization) provides an overview of the Organization's financial activity for the fiscal year ended June 30, 2018. It should be read in conjunction with the consolidated financial statements, which begin on page 6.

Using this Annual Report

This report consists of a series of financial statements. The consolidated statements of net position on page 6 provide information about the Organization as a whole.

Statements of Net Position

Table 1 shows all of the assets and liabilities of the Organization and is presented on the accrual basis. Although total revenues increased, the recording of KLC's long-term obligation for pension and other post-employment benefits under Governmental Accounting Standards Board (GASB) Statements No. 68 and No. 75 (See Note 2 for further details) produced an overall increase in operating expenses resulting in a decrease of \$3,868,183 in the net position.

Table 1 Net Position

		<u>2018</u>		<u>2017</u>
Current assets Capital and other assets	\$ 	13,408,318 6,814,204	\$	12,588,132 7,162,258
Total assets		20,222,522		19,750,390
Deferred outflows of resources		5,550,863	_	2,535,238
Combined assets and deferred outflows of resources		25,773,385		22,285,628
Current liabilities Long-term liabilities Net pension liability Net postemployment benefits other than pension liability		2,502,427 2,573,426 12,162,705 4,177,330	_	2,358,721 2,945,005 10,030,432
Total liabilities		21,415,888		15,334,158
Deferred inflows of resources		1,373,988		99,778
Combined liabilities and deferred inflows of resources		22,789,876	_	15,433,936
Total net position	\$ <u></u>	2,983,509	\$	6,851,692

Management's Discussion and Analysis (Unaudited), continued

Statements of Revenues, Expenses and Changes in Net Position

Table 2 shows all the revenues and expenses of the Organization and is also presented on the accrual basis. Operating revenues increased \$721,807 primarily from the administrative fees received for providing staffing and overhead to the KLC related entities (KLCWC, KBC, KBDC, KLCIS, KLCUCRT) for the reimbursement of salaries and benefits and from the bond pool programs. Total operating expenses increased \$1,408,164 from the prior year primarily due to increases in salaries and benefits, including the adoption of KLC's long-term obligation for pension and other postemployment benefits under GASB Statements No. 68 and No. 75 (See Note 2 for further details).

Table 2
Revenues, Expenses and Changes in Net Position

		<u>2018</u>		<u>2017</u>
Operating revenue:				
Administrative fees	\$	8,217,348	\$	7,563,215
Commissions		2,374,875		2,327,871
Member dues		532,769		531,174
Member meeting and training income		464,599		456,250
Premium finance revenue		144,308		132,319
Publication income		9,337		37,278
Other		304,606	_	277,928
Total operating revenue		12,047,842		11,326,035
Operating expenses:				
Administrative and general		(6,342,372)		(5,220,556)
Member insurance services		(5,204,908)		(5,102,334)
Legislative services		(2,286,589)		(2,052,638)
Member meeting and training services		(210,495)		(242,685)
Member financial services	_	(131,378)	_	(149,365)
Total operating expenses		(14,175,742)		(12,767,578)
Nonoperating revenue, net		1,270,777	_	1,431,358
Change in net position	\$ <u></u>	(857,123)	\$	(10,185)

Management's Discussion and Analysis (Unaudited), continued

Description of Current and Expected Conditions

The management of KLC is not aware of any other significant changes in conditions that would have a significant effect on the financial position or results of operations of the Organization in the near future.

Contacting KLC's Financial Management

This financial report is designed to provide a general overview of KLC and its subsidiaries' finances and to show KLC's accountability to its members. If you have questions about this report or need additional information, contact KLC's office at 100 E. Vine St., Lexington, KY 40507.

Consolidated Statements of Net Position

June 30, 2018 and 2017

		<u>2018</u>		<u>2017</u>
Assets				
Current assets:				
Cash and cash equivalents	\$	3,704,810	\$	2,670,538
Investments		9,009,828		8,486,705
Accounts receivable		187,896		568,162
Prepaid expenses and other assets		151,974		221,696
Other receivables		262,047		218,370
Due from related parties	_	91,763	_	422,661
Total current assets		13,408,318		12,588,132
Capital assets, net		6,814,204		7,162,258
Total assets		20,222,522		19,750,390
Deferred Outflows of Resources				
Deferred amount related to pension plan		4,329,300		2,535,238
Deferred amount related to postemployment benefits other than pension		1,221,563		
Combined assets and deferred outflows of resources		25,773,385		22,285,628
Liabilities				
Current liabilities:				
Accounts payable		292,103		237,672
Accrued liabilities		1,080,177		971,219
Unearned revenue		454,330		608,351
Due to related parties		304,237		181,128
Current maturities of note payable		58,295		56,101
Current maturities of bond payable	_	313,285	_	304,250
Total current liabilities		2,502,427		2,358,721
Note payable, net of current maturities		645,596		703,891
Bond payable, net of current maturities		1,927,830		2,241,114
Net pension liability		12,162,705		10,030,432
Net postemployment benefits other than pension liability	_	4,177,330		
Total liabilities		21,415,888		15,334,158
Deferred Inflows of Resources				
Deferred amount related to pension plan		1,155,275		99,778
Deferred amount related to postemployment benefits other than pension		218,713	_	
Combined liabilities and deferred inflows of resources		22,789,876		15,433,936
Net Position				
Invested in fixed assets, net of related debt		3,869,198		3,856,902
Unrestricted but designated by the KLC Executive Board for: future city				
advocacy and programming in lieu of dues increase		500,000		500,000
Unrestricted and undesignated, available for general activities	_	(1,385,689)		2,494,790
Total net position	\$	2,983,509	\$	6,851,692

See accompanying notes.

Consolidated Statements of Revenues, Expenses and Changes in Net Position

Years ended June 30, 2018 and 2017

		<u>2018</u>		<u>2017</u>
Operating revenue:				
Administrative fee - KLCIS	\$	4,979,254	\$	4,774,124
Administrative fee - KLCWCT	Ψ	1,777,823	Ψ	1,718,859
Administrative fee - Bond Pools		1,336,663		946,207
Administrative fee - KLCUCRT		123,608		124,025
Commissions		2,374,875		2,327,871
Member dues		532,769		531,174
Member meeting and training income		464,599		456,250
Premium finance revenue		144,308		132,319
Publication income		9,337		37,278
Other		304,606		277,928
Total operating revenue		12,047,842		11,326,035
Operating expenses		14,175,742		12,767,578
Operating loss		(2,127,900)		(1,441,543)
Nonoperating revenues (expenses):				
Net rental income		991,368		973,577
Interest and investment income		384,221		559,910
Interest expense		(103,048)		(102,129)
Loss on disposal of capital assets		(1,764)		
Total nonoperating revenue		1,270,777		1,431,358
Change in net position before cumulative effect of a change in accounting principle		(857,123)		(10,185)
Cumulative effect on prior years (to June 30, 2017) resulting from the retroactive change in accounting for				
postemployment benefits other than pension (Note 2)		(3,011,060)	_	
Change in net position		(3,868,183)		(10,185)
Net position, beginning of year		6,851,692		6,861,877
Net position, end of year	\$	2,983,509	\$	6,851,692

Consolidated Statements of Cash Flows

Years ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
Cash flows from operating activities:		
Cash received from members and affiliates	\$ 12,231,110	\$ 11,230,380
Cash paid to suppliers and employees	(11,612,315)	(11,180,971)
Net cash provided by operating activities	618,795	49,409
Cash flows from noncapital financing activities:		
Payments from (to) related parties, net	454,007	(45,657)
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Net cash provided by (used in) noncapital financing activities	454,007	(45,657)
Cash flows from capital and related financing activities:		
Capital expenditures	(427,598)	(294,137)
Principal payments on bond payable	(304,249)	(295,519)
Principal payments on note payable	(56,101)	(53,990)
Interest paid	(103,048)	(102,129)
Net cash used in capital and related financing activities	(890,996)	(745,775)
Cash flows from investing activities:		
Proceeds from sale and maturity of investments	5,035,968	2,636,000
Interest and income on investments	241,998	88,846
Purchase of investments	(5,416,868)	(4,926,400)
Proceeds from rental activities, net	991,368	973,577
Net cash provided by (used in) investing activities	852,466	(1,227,977)
Net increase (decrease) in cash and cash equivalents	1,034,272	(1,970,000)
Cash and cash equivalents, beginning of year	2,670,538	4,640,538
Cash and cash equivalents, end of year	\$ 3,704,810	\$ <u>2,670,538</u>

Consolidated Statements of Cash Flows, continued

Years ended June 30, 2018 and 2017

		<u>2018</u>	<u>2017</u>
Reconciliation of operating loss to net cash provided by			
operating activities:			
Operating loss	\$	(2,127,900)	\$ (1,441,543)
Adjustments:			
Depreciation and amortization		779,684	777,041
Pension liability, net of deferred inflows and outflows of			
resources		1,393,708	743,783
OPEB liability, net of deferred inflows and outflows of			
resources		163,420	-
Recovery of bad debts		(700)	(1,200)
Increase (decrease) in cash due to changes in:			
Accounts receivable		380,966	(61,389)
Prepaid expenses and other assets		63,926	79,199
Other receivables		(43,677)	(13,336)
Accounts payable		54,431	33,114
Accrued liabilities		108,958	(45,330)
Unearned revenue	_	(154,021)	 (20,930)
Net cash provided by operating activities	\$_	618,795	\$ 49,409

Notes to the Consolidated Financial Statements

1. Nature of Organization and Operations

The Kentucky League of Cities, Inc. and Subsidiaries (KLC) is an incorporated association of cities whose purpose is to provide legislative, financial, insurance, and legal assistance to its members. This is primarily accomplished through lobbying, publications and training seminars. KLC publishes a monthly newsletter and a weekly bulletin on the status of legislation. KLC's revenues are substantially comprised of fees earned for administration of entities related to KLC and member dues. Member dues are based on the members' respective populations.

Kentucky League of Cities Insurance Agency (KLCIA) was incorporated on December 27, 1995 by its sole stockholder, KLC. KLCIA was organized to transact business as an insurance agency. KLCIA sells health, life, and bonding insurance to municipalities in the Commonwealth of Kentucky and also markets insurance offered by other KLC related entities.

Kentucky League of Cities Premium Finance Company (KLCPFC) was incorporated on March 26, 2003 by its sole stockholder, KLC. KLCPFC was organized to finance insurance premiums for member cities. See also Note 7.

The consolidated financial statements of KLC include the accounts of KLC, KLCIA, and KLCPFC. All significant intercompany balances and transactions have been eliminated upon consolidation.

The following entities are KLC related entities:

Kentucky Bond Corporation (KBC)

Kentucky Bond Development Corporation (KBDC)

Kentucky League of Cities Funding Trust (KLCFT)

Kentucky League of Cities Investment Pool (KLCIP)

Kentucky League of Cities Insurance Services (KLCIS)

Kentucky League of Cities Unemployment Compensation Reimbursement Trust (KLCUCRT)

Kentucky League of Cities Workers Compensation Trust (KLCWCT)

Kentucky Local Government Health Trust (KLGHT)

2. Summary of Significant Accounting Policies

The consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) which require management to make estimates and assumptions that affect the reported amounts and disclosures in the financial statements. Actual results could differ from those estimates. The following is a summary of the significant accounting policies consistently followed by KLC in the preparation of its consolidated financial statements.

Notes to the Consolidated Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Basis of Presentation

KLC presents its consolidated financial statements in conformity with GAAP as applied to government units. Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. As a proprietary activity, KLC has adopted GASB Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements. Therefore, KLC follows GASB pronouncements and all Financial Accounting Standards Board and predecessor boards' pronouncements except those that conflict with or contradict GASB pronouncements.

Operating revenues are those revenues that are generated from the primary operations. All other revenues are reported as non-operating revenues. Operating expenses are those expenses that are essential to the primary operations. All other expenses are reported as non-operating expenses.

Change in Accounting Principle

Effective July 1, 2017, KLC was required to adopt Governmental Accounting Standards Board (GASB) Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions (OPEB) (Statement 75). Statement 75 replaces the requirements of GASB Statements No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, as amended, and No. 57, OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans. Statement 75 is applicable for government agencies that provide defined benefit OPEB to recognize their long-term obligation for OPEB as a liability to more comprehensively and comparably measure the annual cost. KLC participates in the County Employees Retirement System (CERS) OPEB plan administered by the Board of Trustees of the Kentucky Retirement Systems. This is a cost-sharing, multiple-employer defined benefit OPEB plan, which covers all eligible full-time employees and provides health insurance benefits. Cost-sharing governmental employers, such as KLC, are required to report a net OPEB liability, OPEB expense and OPEB-related deferred outflows/inflows of resources based on their proportionate share of the collective amounts for all government agencies in the plan.

KLC has elected to utilize the cumulative effect of a change in accounting principle option permitted by Statement 75 as KLC has determined that restatement of all prior periods presented is not practical. The adjustment resulted in a \$3,011,060 reduction in beginning net position for 2018.

Cash and Cash Equivalents

Cash and cash equivalents include certain investments in highly liquid debt instruments with original maturities of three months or less.

KLC has a concentration of credit risk in that it periodically maintains bank accounts which, at times, may exceed the coverage provided by the Federal Deposit Insurance Corporation (FDIC). Cash equivalents include investments in a money market fund that are not FDIC insured.

Notes to the Consolidated Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Investments

Investment securities consist of U.S. government agency equity securities and mutual funds consisting of governmental securities and debt and equity securities. Investments are stated at fair value based, generally, on quoted market prices.

Realized gains and losses on investments are calculated as the difference between the proceeds of the sale and the original cost of the investments sold. This calculation is independent of the calculation of the net change in the fair value of investments. Realized gains and losses on investments that were held in prior years and sold in the current year were included as a net change in the fair value of investments as reported in the prior year.

Capital Assets

Capital assets consisting of land, buildings, parking lot and improvements, furniture, equipment, and building and land improvements, are stated at cost. Depreciation is calculated on the straight-line method over the estimated useful lives of the assets.

<u>Asset Type</u>	<u>Useful Life</u>
Buildings	39 years
Furniture and fixtures	2-15 years
Improvements	15-20 years

When properties are retired or otherwise disposed of, the cost and related accumulated depreciation are removed from the account with any resulting gain or loss reflected in income.

Income Taxes

The Internal Revenue Service (IRS) has ruled that the income of KLC is excludable from gross income and, therefore, exempt from taxation pursuant to Internal Revenue Code (IRC) Section 115, which pertains to instrumentalities of state and local governments.

Notes to the Consolidated Financial Statements, continued

2. Summary of Significant Accounting Policies, continued

Unearned Revenue

Unearned revenue consists of KLC members' dues and premiums financed through KLCPFC. Members' annual dues are billed in advance throughout the year. These dues are deferred and subsequently recognized on a pro-rata basis. Total unearned revenue related to members' dues was \$266,288 and \$264,061 as of June 30, 2018 and 2017, respectively. KLCPFC finances insurance premiums for members of KLCIS throughout the year. Those premium amounts that are received in advance of the policy period are classified as advanced (unearned) revenue until earned. Total unearned premiums as of June 30, 2018 and 2017 were \$368 and \$133,880, respectively. Unearned revenue also includes convention, administrative fees, advertising fees and rent received in advance. Total other unearned revenue for KLC as of June 30, 2018 and 2017 was \$158,490 and \$182,232, respectively.

Additionally, KLCIA has received commissions from certain insurance carriers for advance premiums sold to member cities. These commissions are earned over the life of the premium policy period. Total unearned revenue for KLCIA as of June 30, 2018 and 2017 was \$29,184 and \$28,178, respectively.

Pensions and OPEB

KLC participates in the County Employees Retirement System (CERS) administered by the Board of Trustees of the Kentucky Retirement Systems. These are cost-sharing, multiple-employer defined benefit pension and OPEB plans, which cover all eligible full-time employees and provide for retirement, health insurance, disability and death benefits to plan members.

In accordance with GASB Statement No. 68, Accounting and Financial Reporting for Pensions and Statement 75, cost-sharing governmental employers, such as KLC, are required to report a net pension and OPEB liability, pension and OPEB expense and pension and OPEB related deferred outflows/inflows of resources based on their proportionate share of the collective amounts for all governments in the plans. For purposes of measuring the net pension and OPEB liability, deferred outflows of resources and deferred inflows of resources related to pensions and OPEB, and pension and OPEB expense, information about the fiduciary net position of CERS and additions to or deductions from CERS' fiduciary net position have been determined on the same basis as they are reported by CERS. For this purpose, benefit payments and health insurance premiums (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

All governments participating in the defined benefit pension and OPEB plans also are required to disclose various information in the footnotes to the consolidated financial statements – see Note 6.

Subsequent Events

Management has evaluated subsequent events for accounting and disclosure requirements through September 7, 2018, the date that the financial statements were available to be issued.

Notes to the Consolidated Financial Statements, continued

3. Deposits and Investments

Deposits and investments held by KLC as of June 30 are as follows:

		<u>2018</u>		<u>2017</u>
Deposits and investments classified as cash and cash equivalents:				
Cash and cash equivalents	\$	1,828,518	\$	2,388,861
Money market mutual funds		1,876,292		281,677
Total deposits		3,704,810		2,670,538
Investments classified as investment securities:				
U.S. government agencies and municipal obligations		2,861,431		2,198,684
Corporate and foreign bonds		1,043,506		1,298,668
Mortgage obligations		66,416		-
Bond mutual funds		525,749		470,556
Equity mutual funds		214,443		233,708
Equity securities		4,298,283	_	4,285,089
Total investments		9,009,828		8,486,705
Total deposits and investments	\$ <u></u>	12,714,638	\$	11,157,243

Interest and investment income is comprised of the following for the years ended June 30:

	<u>20</u>	<u>18</u>	<u>2017</u>
Interest and dividend income	\$	180,323 \$	119,923
Realized gains (losses) on sales of securities		61,675	(31,077)
Unrealized gains on securities		142,223	471,064
	\$	<u>384,221</u> \$	559,910

Fair Value

Investments, including derivative instruments that are not hedging derivatives, are measured at fair value on a recurring basis. Fair value measurements are categorized based on the valuation inputs used to measure an asset's fair value: Level 1 inputs are quotes prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

All of KLC's investments are actively traded and categorized as Level 1 investments in the fair value hierarchy.

Notes to the Consolidated Financial Statements, continued

3. Deposits and Investments, continued

Interest Rate Risk

Interest rate risk is the risk that interest rates will change and cause a decrease in the value of an entity's investments. KLC does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Credit Risk

Credit risk is the risk that issuers of securities owned by an entity will default or that other parties that owe the entity money will not pay. KLC minimizes these risks by adhering to a conservative investment strategy, by utilizing sound financial advice of reputable investment advisors, by maintaining credit and collection policies, and by providing an allowance for any amounts deemed uncollectible.

As of June 30, 2018, KLC was invested in several U.S. government agency bonds, state and local municipal bonds, mortgage obligations, corporate and foreign bonds which have the following ratings as of June 30, 2018:

AAA	\$ 154,470
AA	802,338
A	762,601
Below A	215,511
Not rated or other	 2,036,433
	\$ 3,971,353

Concentration of Credit Risk

KLC's investment policy limits investments in any single holding to no more than 5% of the market value of the account, except for bonds issued by the Kentucky Bond Corporation, up to an aggregate limit of \$2,000,000, as well as setting guidelines for the type and quality of investments. At June 30, 2018 and 2017, KLC had one investment that exceeded the 5% limit, which was within the policy guidelines as it was a series of bonds issued by the Kentucky Bond Corporation.

Notes to the Consolidated Financial Statements, continued

3. Deposits and Investments, continued

As of June 30, 2018, KLC had the following investment maturities:

	Investment Maturities (in years)							
	Le	ess than 1		1-5		6-10	M	ore than 10
Corporate and foreign bonds U.S. government agencies and	\$	-	\$	338,263	\$	705,243	\$	-
municipal obligations		139,196		323,380		223,107		2,175,748
Mortgage obligations				24,667		41,749		
Total maturities	\$	139,196	\$	686,310	\$	970,099	\$	2,175,748

4. Capital Assets

Capital asset activity for the year ended June 30, 2018 is as follows:

		Beginning								Ending
		Balance	A	Additions	R	etirements		Transfers		Balance
Capital assets at cost:										
Land	\$	674,175	\$	-	\$	-	\$	-	\$	674,175
Buildings		6,856,167		31,942		-		-		6,888,109
Parking lot and										
improvements		1,239,306		-		-		-		1,239,306
Furniture and fixtures		2,991,355		33,557		(1,114,134)		26,265		1,937,043
Improvements		5,581,475		182,631		-		-		5,764,106
Construction in progress	_	26,265		179,468	_	<u>-</u>	_	(26,265)	_	179,468
Total capital assets at cost		17,368,743		427,598		(1,114,134)		-		16,682,207
Less: accumulated										
depreciation	_	(10,206,485)		(773,888)		1,112,370	_		_	(9,868,003)
Total net capital assets	\$_	7,162,258	\$	(346,290)	\$	(1,764)	\$_		\$_	6,814,204

Notes to the Consolidated Financial Statements, continued

4. Capital Assets, continued

Capital asset activity for the year ended June 30, 2017 is as follows:

]	Beginning								Ending
		Balance		Additions	Re	tirements		Transfers		Balance
Capital assets at cost:										
Land	\$	674,175	\$	-	\$	-	\$	-	\$	674,175
Buildings		6,453,889		156,163		-		246,115		6,856,167
Parking lot and										
improvements		1,239,306		-		-		-		1,239,306
Furniture and fixtures		2,922,793		68,562		-		-		2,991,355
Improvements		5,538,328		43,147		-		-		5,581,475
Construction in progress	_	246,115	_	26,265			_	(246,115)	_	26,265
Total capital assets at cost		17,074,606		294,137		-		-		17,368,743
Less: accumulated										
depreciation	_	(9,435,240)		(771,245)			_		_	(10,206,485)
Total net capital assets	\$_	7,639,366	\$	(477,108)	\$	-	\$	-	\$	7,162,258

5. Long-Term Debt

Bond Payable

On March 1, 2006, KLC issued an adjustable rate, taxable 2006 series bond in the amount of \$5,000,000. On December 1, 2009, this bond was refinanced by three 15-year variable rate leases. Repayment on these leases began January 1, 2011. The interest rates on the leases as of June 30, 2018 were 2.00%. The leases are included in the bond pools that are administered by KLC (see Note 8). The leases bear interest at variable rates based on the SIFMA municipal index. In order to secure the loan, KLC pledged the following as security for the loan repayment: all rental income derived from the building, \$2,000,000 of KLC's investments, and a negative lien pledge/covenant on the building.

Notes to the Consolidated Financial Statements, continued

5. Long-Term Debt, continued

Bond Payable, continued

The following is a schedule of the required future principal payments in accordance with the refinancing agreement:

Year e	nding	June	30,
--------	-------	------	-----

2019	\$ 313,285
2020	322,538
2021	332,145
2022	341,982
2023	352,133
Thereafter	 579,032

\$<u>2,241,115</u>

Note Payable

On July 10, 2013, KLC signed a promissory note with a financial institution in the amount of \$960,000, for the purpose of purchasing a parking lot. This note has a fixed interest rate of 3.79% for the term of the note, which is 15 years. The note is secured by the deed to the parking lot. The following is a schedule of the required future principal payments in accordance with the promissory note:

Year ending June 30,

2019	\$	58,295
2020		60,511
2021		62,942
2022		65,404
2023		67,962
Thereafter	. <u></u>	388,777
	\$	703,891

6. Retirement and OPEB Plans

457 Deferred Compensation Plan

KLC previously offered its employees a deferred compensation plan created in accordance with Internal Revenue Code (IRC) Section 457 in which KLC contributed 10% of each participant's annual salary. Contributions by KLC to this plan ceased in April 1994, however, the plan remains as a strictly voluntary plan and all full-time employees are eligible to participate from the time of hire.

Notes to the Consolidated Financial Statements, continued

6. Retirement and OPEB Plans, continued

401(a) Deferred Compensation Plan

In April 1994, KLC created a plan in accordance with IRC Section 401(a) that was available to all full-time employees who had completed one year of service. Only employees hired prior to September 1, 2000 may elect to participate in this plan. KLC made contributions to the 401(a) plan of 10% of each eligible participant's annual salary. For the years ended June 30, 2018 and 2017, contributions totaled \$104,606 and \$112,317, respectively.

County Employees Retirement System (CERS) Pension and OPEB Plans

Plan description – Beginning September 1, 2000, KLC has elected to participate in CERS, pursuant to KRS 78.530 administered by the Board of Directors of the Kentucky Retirement Systems. This is a cost sharing, multiple-employer defined benefit pension plan, which covers all eligible full-time employees and provides for retirement, health insurance, disability and death benefits to plan members. Benefit contributions and provisions are established by statute. CERS issues a publicly available financial report that includes financial statements and required supplementary information. That report may be obtained by writing to Kentucky Retirement Systems, Perimeter Park West, 1260 Louisville Road, Frankfort, Kentucky 40601-6124 or by calling (502) 696-8800.

Benefits provided – CERS provides retirement, disability, and death benefits. Aspects of benefits for nonhazardous employees include retirement after 27 years of service or age 65. Nonhazardous employees who begin participation on or after September 1, 2008 must meet the rule of 87 (members age plus years of service credit must equal 87, and the member must be a minimum of 57 years of age) or the member is age 65, with a minimum of 60 months service credit. All KLC employees are deemed nonhazardous.

Each employee covered by CERS is entitled to a monthly benefit based upon their months of service multiplied by the average of 5 full fiscal years of salary (highest 5 or last 5 based on date of participation) upon attainment of CERS specified age (or age and service combinations). Participants have a fully vested interest after the completion of 60 months of service, 12 of which are current service.

Retirement benefits are determined as 2.5 percent of the employee's final 3-year average compensation times the employee's years of service. Employees with 10 years of continuous service are eligible to retire at age 60. Employees are eligible for service-related disability benefits regardless of length of service. Five years of service is required for nonservice-related disability eligibility. Disability benefits are determined in the same manner as retirement benefits but are payable immediately without an actuarial reduction. Death benefits equal the employee's final full-year salary.

Employees are eligible for service-related disability benefits regardless of length of service. Five years of service is required for nonservice-related disability eligibility. Disability benefits are determined in the same manner as retirement benefits, but are payable immediately without an actuarial reduction. Death benefits equal the employee's final full-year salary.

Notes to the Consolidated Financial Statements, continued

6. Retirement and OPEB Plans, continued

County Employees Retirement System (CERS) Pension and OPEB Plans, continued

CERS also provides post-retirement health care coverage as follows:

For members participating prior to July 1, 2003, years of service and respective percentages of the maximum contribution are as follows:

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		% Paid by Member
Years of Service	% Paid by Insurance Fund	through Payroll Deduction
20 or more	100%	0%
15 - 19	75%	25%
14 - 10	50%	50%
4 - 9	25%	75%
Less than 4	0%	100%

As a result of House Bill 290 (2004 General Assembly), medical insurance benefits are calculated differently for members who began participation on or after July 1, 2003. Once members reach a minimum vesting period of ten years, non-hazardous employees whose participation began on or after July 1, 2003, earn ten dollars per month for insurance benefits at retirement for every year of earned service without regard to a maximum dollar amount. This dollar amount is subject to adjustment annually based on the retiree cost of living adjustment, which is updated annually due to changes in the Consumer Price Index.

Contributions – Benefit and contribution rates are established by state statute. Nonhazardous covered employees are required to contribute 5.00% of their salary to the plan. Nonhazardous covered employees who begin participation on or after September 1, 2008, are required to contribute 6.00% of their salary to the plan. KLC's contribution rate for nonhazardous employees, for both pension benefits and health benefits funds, was 19.18%, 18.68% and 17.06% for the years ended June 30, 2018, 2017 and 2016, respectively.

KLC's contributions to CERS related to pension benefits for the years ended June 30, 2018, 2017 and 2016 amount to \$805,791, \$726,136, and \$627,399, respectively.

Pension Plan

Pension liabilities, pension expense, and deferred outflows of resources and deferred inflows of resources related to pensions – At June 30, 2018 and 2017, and KLC reported a liability of \$12,162,705 and \$10,030,432, respectively, for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2017 and 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of those dates. KLC's proportion of the net pension liability was based on a projection of KLC's long-term share of contributions to the pension plan relative to the projected contributions of all participating organizations, actuarially determined. At June 30, 2017 and 2016, KLC's proportion was 0.208% and 0.204%, respectively.

For the years ended June 30, 2018 and 2017, KLC recognized pension expense of \$2,199,499 and \$1,469,919.

Notes to the Consolidated Financial Statements, continued

6. Retirement and OPEB Plans, continued

Pension Plan, continued

At June 30, 2018, KLC reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred			Deferred	
	Outflows of			Inflows of	
	R	lesources		Resources	
Differences between expected and actual experience	\$	15,086	\$	308,742	
Changes in assumption		2,244,348		-	
Net difference between projected and actual earnings on pension					
plan investments		963,272		812,833	
Changes in proportion and differences between KLC's					
contributions and proportionate share of contributions		300,803		33,700	
KLC's contributions subsequent to the measurement date of June					
30, 2017		805,791	_	-	
Total	\$	4,329,300	\$_	1,155,275	

At June 30, 2017, KLC reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 43,790	\$ -
Changes in assumption	531,359	-
Net difference between projected and actual earnings on plan investments	pension 942,963	-
Changes in proportion and differences between KLC's contributions and proportionate share of contributions		99,778
KLC's contributions subsequent to the measurement date 30, 2016	e of June	·
Total	\$ <u>2,535,238</u>	\$ <u>99,778</u>

Notes to the Consolidated Financial Statements, continued

6. Retirement and OPEB Plans, continued

Pension Plan, continued

The deferred outflows of resources related to KLC's contributions to the CERS pension plan subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ending June 30, 2019. The deferred outflows of resources related to the net difference between projected and actual earnings on pension plan investments are amortized and recognized in pension expense over five years. All other amounts reported as deferred outflows of resources related to pensions are amortized and recognized in pension expense over the average expected remaining service life of the entire plan membership, which is 3.41 years for non-hazardous employees. The net increase (decrease) in pension expense related to the amortization of these deferred outflows/inflows of resources is as follows:

Year ending June 30:	
2019	\$ 1,068,916
2020	1,021,370
2021	434,124
2022	 (156,176)
Total	\$ 2,368,234

Actuarial assumptions – The total pension liability in the June 30, 2017 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation 2.30 percent (3.25 percent in previous measurement date)

Salary increases 4.0 percent, average, including inflation

Investment rate of return 6.25 percent (7.50 percent in previous measurement date), net of pension

plan investment expense, including inflation

The rates of mortality for the period after service retirement are according to the RP-2000 Combined Mortality Table for all retired members and beneficiaries. The RP-2000 Combined Mortality Table projected with Scale BB to 2013 is used for the period after disability retirement.

The actuarial assumptions used in the June 30, 2017 valuation were based on the results of an actuarial experience study for the period July 1, 2008 to June 30, 2013.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major asset class are summarized in the following table:

Notes to the Consolidated Financial Statements, continued

6. Retirement and OPEB Plans, continued

Pension Plan, continued

		Long Term
	Target	Nominal Rate
	Allocation	of Return
Combined Equity	44%	5.40%
Combined Fixed Income	19%	1.50%
Real Return (Diversification Inflation Strategies)	10%	3.50%
Real Estate	5%	4.50%
Absolute Return (Diversified Hedge Funds)	10%	4.25%
Private Equity	10%	8.50%
Cash	2%	-0.25%
Total	100%	

Discount rate – The discount rate used to measure the total pension liability was 6.25%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members and employers will be made at statutory contribution rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payment of current active and inactive employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of KLC's proportionate share of the net pension liability to changes in the discount rate – The following presents KLC's proportionate share of the net pension liability calculated using the discount rate of 6.25%, as well as what the KLC's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1 percentage point lower (5.25%) or 1 percentage point higher (7.25%) than the current rate:

	Current						
	1	% Decrease	D	iscount Rate	1	% Increase	
		(5.25%)	5.25%) (6.25%)			(7.25%)	
KLC's share of the net		_		_		_	
pension liability	\$	15,339,799	\$	12,162,705	\$	9,505,089	

Pension plan fiduciary net position – Detailed information about the pension plan's fiduciary net position is available in the separately issued CERS financial report.

Notes to the Consolidated Financial Statements, continued

6. Retirement and OPEB Plans, continued

OPEB Plan

OPEB liabilities, OPEB expense, deferred outflows of resources and deferred inflows of resources related to OPEB - At June 30, 2018, KLC reported a liability of \$4,177,330 for its proportionate share of the net OPEB liability. The net OPEB liability was measured as of June 30, 2017, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of that date. KLC's proportion of the net OPEB liability was based on KLC's actual contributions to the OPEB plan relative to the actual contributions of all participating organizations. At June 30, 2017 and 2016, KLC's proportion was 0.208% and 0.204%, respectively.

The complete actuarial valuation report including all actuarial assumptions and methods is publicly available on the website at www.kyret.ky.gov or can be obtained as earlier described.

For the year ended June 30, 2018, KLC recognized OPEB expense of \$476,022.

At June 30, 2018, KLC reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	I	Deferred		Deferred
	O	utflows of		Inflows of
	R	Resources		Resources
Differences between expected and actual experience	\$	-	\$	11,602
Changes in assumption		908,961		-
Net difference between projected and actual earnings on OPEB				
plan investments		-		197,418
Changes in proportion and differences between KLC's				
contributions and proportionate share of contributions		-		9,693
KLC's contributions subsequent to the measurement date of June				
30, 2017		312,602	_	
Total	\$	1,221,563	\$ _	218,713

The deferred outflows of resources related to KLC's contributions to the OPEB plan subsequent to the measurement date will be recognized as a reduction of the net OPEB liability in the year ending June 30, 2019. The deferred inflows of resources related to the net difference between projected and actual earnings on OPEB plan investments are amortized and recognized in OPEB expense over five years. All other amounts reported as deferred outflows of resources and deferred inflows of resources are amortized and recognized in OPEB expense over the average of the expected remaining service lives of all employees that are provided OPEB through the OPEB plan which is determined to be approximately 6.25 years for nonhazardous employees.

Notes to the Consolidated Financial Statements, continued

6. Retirement and OPEB Plans, continued

OPEB Plan, continued

The net increase (decrease) in OPEB expense for future years related to the amortization of deferred inflows and outflows of resources is as follows:

Year ending June 30:	
2019	\$ 118,764
2020	118,764
2021	118,764
2022	118,764
2023	168,118
Thereafter	 47,074
Total	\$ 690,248

Actuarial assumptions - For financial reporting the actuarial valuation as of June 30, 2017, was performed by Gabriel Roeder (GRS). The total OPEB liability, net OPEB liability, and sensitivity information as of June 30, 2017, were based on an actuarial valuation date of June 30, 2016.

The total OPEB liability was rolled forward from the valuation date (June 30, 2016) to the plan's fiscal year ending June 30, 2017, using generally accepted actuarial principles. GRS did not perform the actuarial valuation as of June 30, 2016, but did replicate the prior actuary's valuations results on the same assumption, methods, and data, as of that date. The rollforward is based on the results of GRS' replication. Subsequent to the actuarial valuation date (June 30, 2016), but prior to the measurement date, and before the required 2019 experience study, the Kentucky Retirement Systems Board of Trustees reviewed investment trends, inflation, and payroll growth historical trends. Based on this review the Board of Trustees adopted the following updated actuarial assumptions which were used in performing the actuarial valuation as of June 30, 2017:

Inflation 2.30 percent

Payroll growth rate 2.0 percent for CERS non-hazardous

Salary increases 3.05 percent, average

Investment rate of return 6.25 percent

Healthcare trend rates:

Pre - 65 Initial trend starting at 7.25% at January 1, 2019, and gradually decreasing

to an ultimate trend rate of 4.05% over a period of 13 years.

Post – 65 Initial trend starting at 5.10% at January 1, 2019, and gradually decreasing

to an ultimate trend rate of 4.05% over a period of 11 years.

Notes to the Consolidated Financial Statements, continued

6. Retirement and OPEB Plans, continued

OPEB Plan, continued

The rates of mortality for the period after service retirement are according to the RP-2000 Combined Mortality Table for all retired members and beneficiaries. The RP-2000 Combined Mortality Table projected with Scale BB to 2013 is used for the period after disability retirement.

Discount Rate - The projection of cash flows used to determine the discount rate of 5.84% for nonhazardous assumed that local employers would contribute the actuarially determined contribution rate of projected compensation over the remaining 26 years (closed) amortization period of the unfunded actuarial accrued liability. The discount rate determination used an expected rate of return of 6.25%, and a municipal bond rate of 3.56%, as reported in Fidelity Index's "20 –Year Municipal GO AA Index" as of June 30, 2017. However, the cost associated with the implicit employer subsidy was not included in the calculation of the Kentucky Retirement System's actuarial determined contributions, and any cost associated with the implicit subsidy will not be paid out of the Kentucky Retirement System's trusts. Therefore, the municipal bond rate was applied to future expected benefit payments associated with the implicit subsidy.

The target asset allocation and best estimates of arithmetic nominal rates of return for each major asset class are summarized in the pension section above.

Sensitivity of KLC's proportionate share of the net OPEB liability to changes in the discount rate - The following presents KLC's proportionate share of the net OPEB liability calculated using the discount rate of 5.84%, as well as what KLC's proportionate share of the net OPEB liability would be if it were calculated using a discount rate that is 1 percentage point lower (4.84%) or 1 percentage point higher (6.84%) than the current discount rate:

	Current									
	19	% Decrease	Di	scount Rate	1	% Increase				
		(4.84%)		(5.84%)		(6.84%)				
KLC's share of the net										
OPEB liability	\$	5,315,421	\$	4,177,330	\$	3,230,260				

Sensitivity of KLC's proportionate share of the net OPEB liability to changes in the healthcare cost trend rates - The following presents KLC's proportionate share of the net OPEB liability, as well as what KLC's proportionate share of the net OPEB liability would be if it were calculated using healthcare cost trend rates that are 1 percentage point lower or 1 percentage point higher than the current healthcare cost trend rates:

		Current Trend									
	19	% Decrease		Rate	1% Increase						
KLC's share of the net											
OPEB liability	\$	3,204,227	\$	4,177,330	\$ 5,442,307						

Notes to the Consolidated Financial Statements, continued

7. Premium Financing Activities

As mentioned in Note 1 to the consolidated financial statements, KLCPFC was organized to finance insurance premiums for member cities that purchase property, liability and workers compensation insurance from KLCIS and KLCWCT (the Insurance Companies), respectively. KLCPFC enters into short-term financing agreements with member cities who wish to finance their premiums over a period of time. The length of the financing contracts range from six to twelve months and the finance charges range from 2.75% to 6.50% depending on the dollar amount of the premium financed. KLCPFC also requires a 20% down payment on all amounts financed.

When a member signs a financing contract, KLCPFC recognizes a receivable from the member city and a payable to the Insurance Companies. Premium amounts financed are transferred on a monthly basis to the Insurance Companies. Should a member be cancelled or withdraw from the insurance plans, KLCPFC would receive the unearned amount of the premium from the Insurance Companies. KLCPFC recognizes premium finance revenue as earned based upon the terms of the contract. Total premium finance income for June 30, 2018 and 2017 was \$144,308 and \$132,319, respectively. Total premiums receivable as of June 30, 2018 and 2017 were \$30,486 and \$19,443, respectively. Total premiums to be paid to the Insurance Companies as of June 30, 2017, for the year ended June 30, 2018, was \$527,598.

8. Administration Fees

Revenues for the years ended June 30, 2018 and 2017 include administrative fees and commissions from the following related parties, together with receivables and payables due to and from these affiliates:

	Fees and Commissions				Receivables and (Payal				
	 2018		2017		2018	2017			
KLCIS	\$ 5,955,993	\$	5,750,637	\$	(239,648) \$	208,288			
KLCWCT	2,103,372		2,039,081		24,714	29,553			
KLCUCRT	123,608		124,025		1,598	3,692			
KBC	364,425		343,616		-	-			
KBDC	76,684		9,570		-	-			
KLCFT	895,554		593,021		-	-			
KLCKHT	-		-		862	-			

KLC has an administrative agreement with KLCIS, KLCWCT, and KLCUCRT to provide substantially all operational, management and administrative services in exchange for a reimbursement of administrative costs. Additionally, KLCIA entered into a marketing agreement with KLCIS and KLCWCT which provides that KLCIS and KLCWCT pay a commission to KLCIA for insurance which KLCIA markets and an administrative fee, as a percentage of premiums, for general marketing. Each agreement is subject to termination by either party upon 90 days written notice.

Notes to the Consolidated Financial Statements, continued

8. Administration Fees, continued

KLC has an administrative agreement with KBC to provide monitoring of bond proceeds, origination of financing agreements, servicing of financing agreements, and other administrative services, in exchange for an administrative fee. This fee is comprised of an initial issuance fee and a financing fee equal to .25% of the aggregate unpaid principal components of all financing payments calculated on a quarterly basis, payable to the extent that monies are available in KBC's reserve funds. For the years ended June 30, 2018 and 2017, KBC issued approximately \$14.2 million and \$8.6 million, respectively, in bonds. The agreement is subject to termination by either party with 30 days written notice. The President and Second Vice President of KLC serve as members, non-voting and voting, respectively, of the Board of Trustees of KBC and the KLC Executive Board appoints the remaining four members of KBC's Board of Trustees.

KLC provides similar services for commensurate fees to KBDC. The program was developed to allow local governments to support economic development projects issued by 501(c)(3) entities. For the years ended June 30, 2018 and 2017, KBDC issued approximately \$32.3 million and \$4.5 million, respectively, in bonds. The agreement is subject to termination by either party with 30 days written notice. The President and Second Vice President of KLC serve as members, non-voting and voting, respectively, of the Board of Trustees of KBDC and the KLC Executive Board appoints the remaining four members of KBDC's Board of Trustees.

KLC functions as the program administrator for KLCFT, which provides tax-exempt financing to members of KLC. In exchange for administrative services performed KLCFT pay's KLC an administrative fee. Additionally, KLC finances three lease agreements through the KLCFT, with outstanding principal balances of \$2,241,115 and \$2,545,364, as of June 30, 2018 and 2017, respectively.

KLC also functions as the program administrator for KLCIP, which provides pooled investment services to members of KLC. The KLC Executive Board appoints the members of KLCIP's Board of Trustees. KLC did not receive an administrative fee for the years ended June 30, 2018 or 2017.

Notes to the Consolidated Financial Statements, continued

9. Operating Expenses

Operating expenses for the years ended June 30, 2018 and 2017 by natural classification are as follows:

		<u>2018</u>	<u>2017</u>		
Salaries	\$	6,602,021	\$	6,351,225	
Retirement	4	2,729,073	4	1,832,286	
Employee benefits		1,079,597		948,329	
Depreciation and amortization		779,684		777,041	
Professional services		510,659		440,001	
Payroll taxes		466,894		470,594	
Meetings		385,564		403,512	
Building management		341,942		297,074	
Utilities		209,037		207,269	
Travel		188,713		150,218	
Program and development		149,399		162,438	
Other expenses		132,233		123,234	
Legislative services		128,795		125,013	
Insurance		118,008		123,759	
Telephones		108,063		106,267	
Dues		62,525		64,219	
KLCPFC finance expenses		53,809		46,330	
Postage		48,883		50,009	
Publications		39,747		54,527	
Office supplies		36,777		29,772	
Bond administration		4,319	_	4,461	
	\$ <u></u>	14,175,742	\$	12,767,578	

Operating expenses for the years ended June 30, 2018 and 2017 by functional classification are as follows:

		<u>2018</u>			
Administrative and general	\$	6,342,372	\$	5,220,556	
Member insurance services		5,204,908		5,102,334	
Legislative services		2,286,589		2,052,638	
Member meeting and training services		210,495		242,685	
Member financial services		131,378		149,365	
	•		Φ.	10 5/5 550	
	\$	<u>14,175,742</u>	\$	12,767,578	



Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

Report of Independent Auditors

Board of Directors Kentucky League of Cities, Inc. and Subsidiaries Lexington, Kentucky

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Kentucky League of Cities, Inc. and Subsidiaries (KLC) as of and for the year ended June 30, 2018, and the related notes to the consolidated financial statements, which collectively comprise KLC's basic consolidated financial statements, and have issued our report thereon dated September 7, 2018.

Internal Control Over Financial Reporting

In planning an performing our audit of the consolidated financial statements, we considered KLC's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of KLC's internal control. Accordingly, we do not express an opinion on the effectiveness of KLC's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Board of Directors Kentucky League of Cities, Inc. and Subsidiaries Report of Independent Auditors, continued

Dean Dotton allen Ford, PUC

Compliance and Other Matters

As part of obtaining reasonable assurance about whether KLC's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of consolidated financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of KLC's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering KLC's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

September 7, 2018

Lexington, Kentucky

Schedule of Findings and Responses

Year ended June 30, 2018

Section I - Summary of Auditors' Results

- a. The type of report issued on the financial statements: **Unmodified opinion**
- b. Material weaknesses identified in the internal control over financial reporting: ${\bf No}$
- c. Significant deficiencies identified in the internal control over financial reporting: None noted
- d. Non-compliance which is material to the financial statements: $\,No\,$

Section II - Summary of Findings and Responses

None

Consolidating Statements of Net Position

June 30, 2018

Assets	 KLC		KLCIA	KLCPFC		onsolidating Entries	Consolidated Total
Current assets: Cash and cash equivalents	\$ 3,068,572	\$	308,075	\$ 328,163	\$	-	\$ 3,704,810
Investments	7,994,381		1,315,447	<u>-</u>		(300,000)	9,009,828
Accounts receivable	83,595		73,815	30,486		-	187,896
Prepaid expenses and other assets	137,573		14,401	-		-	151,974
Other receivables	251,085		10,962	-		-	262,047
Due from related parties	 669,304	_		 814		(578,355)	91,763
Total current assets	12,204,510		1,722,700	359,463		(878,355)	13,408,318
Capital assets, net	 6,814,204			 	-		6,814,204
Total assets	19,018,714		1,722,700	359,463		(878,355)	20,222,522
Deferred Outflows of Resources							
Deferred amount related to pension plan Deferred amount related to postemployment benefits other than	4,329,300		-	-		-	4,329,300
pension	 1,221,563			 <u>-</u>			1,221,563
Combined assets and deferred outflows of resources	24,569,577		1,722,700	359,463		(878,355)	25,773,385

Consolidating Statements of Net Position, continued

June 30, 2018

				Consolidating	
	KLC	KLCIA	KLCPFC	Entries	Consolidated Total
Liabilities					
Current liabilities:					
Accounts payable	285,755	6,333	15	-	292,103
Accrued liabilities	1,080,174	3	-	-	1,080,177
Unearned revenue	424,778	29,184	368	-	454,330
Due to related parties	274,919	578,354	29,319	(578,355)	304,237
Current maturities of note payable	58,295	-	-	-	58,295
Current maturities of bond payable	313,285	<u>-</u>	<u>-</u>		313,285
Total current liabilities	2,437,206	613,874	29,702	(578,355)	2,502,427
Note payable, net of current maturities	645,596	-	-	-	645,596
Bond payable, net of current maturities	1,927,830	-	-	-	1,927,830
Net pension liability	12,162,705	-	-	-	12,162,705
Net postemployment benefits other than pension	4,177,330	<u>-</u>	-		4,177,330
Total liabilities	21,350,667	613,874	29,702	(578,355)	21,415,888
Deferred Inflows of Resources					
Deferred amount related to pension plan	1,155,275	-	-	-	1,155,275
Deferred amount related to postemployment benefits other than					
pension	218,713	<u>-</u>			218,713
Combined liabilities and deferred inflows of resources	22,724,655	613,874	29,702	(578,355)	22,789,876
Net Position					
Invested in fixed assets, net of related debt	3,869,198	-	-	-	3,869,198
Unrestricted but designated by the KLC Executive Board for: future					
city advocacy and programming in lieu of dues increase	500,000	-	-	-	500,000
Unrestricted and undesignated, available for general activities	(2,524,276)	1,108,826	329,761	(300,000)	(1,385,689)
Total net position	\$ <u>1,844,922</u> \$	<u>1,108,826</u> \$	329,761 \$	(300,000)	\$ <u>2,983,509</u>

Consolidating Statements of Net Position

June 30, 2017

Assets		KLC	_	KLCIA	KLCPFC		Consolidating Entries		Consolidated Total
Current assets:	æ.	1 0/2 757	ď	144,231	φ	E(2 EE0	d.	φ	2 (70 529
Cash and cash equivalents Investments	\$	1,963,757	Ф		Þ	562,550		\$	2,670,538
		6,825,942		1,960,763		10 442	(300,000)	8,486,705
Accounts receivable		527,940		20,779		19,443	-		568,162
Prepaid expenses and other assets		219,722		1,543		431	-		221,696
Other receivables		210,945		7,425		- 410 F/0	- (2,002,211	`	218,370
Due from related parties		2,107,879		995,430	_	412,563	(3,093,211) -	422,661
Total current assets		11,856,185		3,130,171		994,987	(3,393,211)	12,588,132
Capital assets, net		7,162,258		-				_	7,162,258
Total assets		19,018,443		3,130,171		994,987	(3,393,211)	19,750,390
Deferred Outflows of Resources									
Deferred amount related to pension plan		2,535,238		-	_			_	2,535,238
Combined assets and deferred outflows of resources		21,553,681		3,130,171		994,987	(3,393,211)	22,285,628

Consolidating Statements of Net Position, continued

June 30, 2017

	KLC	KLCIA	KLCPFC	Consolidating Entries	Consolidated Total
Liabilities					
Current liabilities:					
Accounts payable	218,214	15,422	4,036	-	237,672
Accrued liabilities	967,670	3,549	-	-	971,219
Unearned revenue	446,293	28,178	133,880	-	608,351
Due to related parties	1,176,558	2,097,753	28	(3,093,211)	181,128
Current maturities of note payable	56,101	-	-	-	56,101
Current maturities of bond payable	304,250	<u>-</u>			304,250
Total current liabilities	3,169,086	2,144,902	137,944	(3,093,211)	2,358,721
Note payable, net of current maturities	703,891	-	-	-	703,891
Bond payable, net of current maturities	2,241,114	-	-	-	2,241,114
Net pension liability	10,030,432	<u>-</u>			10,030,432
Total liabilities	16,144,523	2,144,902	137,944	(3,093,211)	15,334,158
Deferred Inflows of Resources					
Deferred amount related to pension plan	99,778				99,778
Combined liabilities and deferred inflows of resources	16,244,301	2,144,902	137,944	(3,093,211)	15,433,936
Net Position					
Invested in fixed assets, net of related debt Unrestricted but designated by the KLC Executive Board for:	3,856,902	-	-	-	3,856,902
future city advocacy and programming in lieu of dues increase	500,000	-	-	-	500,000
Unrestricted and undesignated, available for general activities	952,478	985,269	857,043	(300,000)	2,494,790
Total net position	\$ <u>5,309,380</u> \$	985,269 \$	857,043	\$ (300,000)	6,851,692

Consolidating Statements of Revenues, Expenses and Changes in Net Position

Year ended June 30, 2018

		KLC		KLCIA		KLCPFC	C Consolidating Entries		Consolidated Total	
Operating revenue:										<u> </u>
Administrative fee - KLCIS	\$	4,979,254	\$	-	\$	-	\$	-	\$	4,979,254
Administrative fee - KLCWCT		1,777,823		-		-		-		1,777,823
Administrative fee - Bond Pools		1,336,663		-		-		-		1,336,663
Administrative fee - KLCUCRT		123,608		-		-		-		123,608
Administrative fee - Financial Services		100,000		-		-		(100,000)		-
Commissions		2,254,782		2,374,875		-		(2,254,782)		2,374,875
Member dues		532,769		-		-		-		532,769
Member meeting and training income		464,599		-		-		-		464,599
Premium finance income		-		-		144,308		-		144,308
Publication income		9,337		-		-		-		9,337
Other		264,459	_	20,017		20,130				304,606
Total operating revenue		11,843,294		2,394,892		164,438		(2,354,782)		12,047,842
Operating expenses	-	13,974,628	_	2,363,654		192,242		(2,354,782)		14,175,742
Operating (loss) income		(2,131,334)		31,238		(27,804)		-		(2,127,900)
Nonoperating revenues (expenses):										
Net rental income		991,368		-		-		-		991,368
Interest and investment income		291,380		92,319		522		-		384,221
Interest expense		(103,048)		-		-		-		(103,048)
Loss on disposal of capital assets		(1,764)	_	-						(1,764)
Total nonoperating revenue		1,177,936	_	92,319		522				1,270,777
Change in net position before cumulative effect of a change in accounting principle		(953,398)		123,557		(27,282)		-		(857,123)
Cumulative effect on prior years (to June 30, 2017) resulting from the retroactive change in accounting for postemployment benefits other than pension (Note 2)		(3,011,060)		<u>-</u>						(3,011,060)
Change in net position		(3,964,458)		123,557		(27,282)		-		(3,868,183)
Net position, beginning of year		5,309,380		985,269		857,043		(300,000)		6,851,692
Transfer of assets		500,000				(500,000)				
Net position, end of year	\$	1,844,922	\$	1,108,826	\$	329,761	\$	(300,000)	\$	2,983,509

Consolidating Statements of Revenues, Expenses and Changes in Net Position

Year ended June 30, 2017

		KLC	 KLCIA	KLCPFC	Consolidating Entries			Consolidated Total
Operating revenue:				_		_		
Administrative fee - KLCIS	\$	4,774,124	\$ -	\$ -	\$	-	\$	4,774,124
Administrative fee - KLCWCT		1,718,859	-	-		-		1,718,859
Administrative fee - Bond Pools		946,207	-	-		-		946,207
Administrative fee - KLCUCRT		124,025	-	-		-		124,025
Administrative fee - Financial Services		75,000	-	-		(75,000)		-
Commissions		2,095,083	2,327,871	-		(2,095,083)		2,327,871
Member dues		531,174	-	-		-		531,174
Member meeting and training income		456,250	-	-		-		456,250
Premium finance income		-	-	132,319		-		132,319
Publication income		37,278	-	-		-		37,278
Other	_	242,485	 20,227	 15,216	_		_	277,928
Total operating revenue		11,000,485	2,348,098	147,535		(2,170,083)		11,326,035
Operating expenses	_	12,589,572	 2,213,977	 134,112		(2,170,083)		12,767,578
Operating (loss) income		(1,589,087)	134,121	13,423		-		(1,441,543)
Nonoperating revenues (expenses):								
Net rental income		973,577	-	-		-		973,577
Interest and investment income		444,639	115,155	116		-		559,910
Interest expense	_	(102,129)	 	 	_		_	(102,129)
Total nonoperating revenue	_	1,316,087	 115,155	 116			_	1,431,358
Change in net position		(273,000)	249,276	13,539		-		(10,185)
Net position, beginning of year	_	5,582,380	 735,993	 843,504		(300,000)	_	6,861,877
Net position, end of year	\$ <u></u>	5,309,380	\$ 985,269	\$ 857,043	\$	(300,000)	\$	6,851,692

Schedules of Required Supplementary Information

Schedules of the Proportionate Share of the Net Pension Liability

County Employees Retirement System (CERS) Deferred Compensation Plan (Amounts in thousands)

	2018	20	017	2016	2	2015	2014	2013	2012	2011	2010	2009
Portion of the net pension liability (asset)	0.21	%	0.20 %	0.19 %		0.20 %						
Proportionate share of the net pension liability (asset)	\$ 12,163	3 \$	10,030 \$,	\$	6,466						
Covered- Employee Payroll	\$ 5,27	\$	4,962 \$	4,591	\$	4,539						
Proportionate share of the net pension liability (asset) as a percentage of its covered- employee payroll	230.49	% 20	02.14 %	167.11 %		140.84 %						
Plan fiduciary net position as a percentage of the total pension liability	53.30	% !	55.50 %	59.97 %		66.80 %						

Schedules of Required Supplementary Information

Schedules of the Proportionate Share of the Net OPEB Liability

County Employees Retirement System (CERS) Deferred Compensation Plan (Amounts in thousands)

	2	018	2017	2016	2015	2014	2013	2012	2011	2010	2009
Portion of the net OPEB liability (asset)		0.21 %									
Proportionate share of the net OPEB liability (asset) Covered- Employee Payroll	\$ \$	4,177 5,277									
Proportionate share of the net OPEB liability (asset) as a percentage of its covered-	Ψ	<i>3,211</i>									
employee payroll Plan fiduciary net position as a percentage of the total OPEB		79.15 %									
liability		52.40 %									

Schedules of Required Supplementary Information

Schedules of Pension Contributions

County Employees Retirement System (CERS) Deferred Compensation Plan (Amounts in thousands)

		2018	2017	2(016	 2015	2014	2013	2012	2011	2010	2009
Contractually required contribution	\$	796 \$	736	\$	633	\$ 631						
Contributions in relation to the contractually required contribution	_	<u>805</u>	726		627	 <u>588</u>						
Contribution deficiency (excess)	\$ <u></u>	<u>(9</u>) \$	10	\$	6	\$ 43						
Covered-employee payroll	\$	5,498 \$	5,277	\$	4,962	\$ 4,591						
Contributions as a percentage of covered-employee payroll		14.64 %	13.76 %		12.64 %	12.81 %						

Schedules of Required Supplementary Information

Schedules of OPEB Contributions

County Employees Retirement System (CERS) Deferred Compensation Plan (Amounts in thousands)

	2018 2017		2016	2015	2014	2013	2012	2011	2010	2009	
Contractually required contribution	\$	258									
Contributions in relation to the contractually required contribution		262									
Contribution deficiency (excess)	\$	<u>(4</u>)									
Covered-employee payroll	\$	5,498									
Contributions as a percentage of covered-employee payroll		4.77 %									