KLC INSURANCE AGENCY FY17 APPROVED BUDGET

GAIN (LOSS) OF REVENUE OVER EXPENSES	127,067
TOTAL EXPENSES	2,347,933
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Taxes & Licenses Total Office Operational Expense	500 44,133
Cell Phones & Office Supplies	3,500
Surety Bonds/Directors & Officers Insurance	7,133
Service Contracts	33,000
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Total Travel	43,100
Out of State Travel	7,100
In State Travel	36,000
Total Meeting & Training Expense	5,000
Board-related Expenses	500
Meetings Expense	500
Staff Development & Training	4,000
Total I Illuliy & Waterials	2,200
Total Printing & Materials	2,200
Printing/Copy Expense Subscriptions & Educ. Material	1,000
Printing/Conv. Expanse	1,000
Total Program Expense	53,000
Program Marketing Expense	25,000
Professional & Other Dues	2,500
Bank Service Fees	500
Professional Service Expense	25,000
Total KLC Administration Expense	2,200,500
KLC Admin Expense - KLCIS Commissions	1,170,000
KLC Admin Expense - Health/Life/Dental Commissions	1,030,500
EXPENSES	1 000 500
TOTAL REVENUE	2,475,000
Total Other Revenue	20,000
EAP (Employee Assistance Program) Revenue	20,000
Total Investment Revenue (net of expenses)	10,000
Contra-Investment Fee Expense	-
Realized Gain (Loss) on Investments	-
Dividend Revenue	-
Interest Income	10,000
Total Commission Nevenue	2,773,000
Total Commission Revenue	2,445,000
KLCIS Commission Revenue	1,300,000
Health/Life/Dental Commission Revenue	1,145,000
REVENUE	